



T&D Fleet Solutions
2111 Empire Boulevard
Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com
www.facebook.com/profile.php?
id=61567445769627

Estimate #2543

Created: 02/04/2026 at 9:48AM

Payment Term: Net 30

Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGMENT

1320 Brooks Avenue
Rochester, NY 14624
Mobile: (585) 434-1705

Oneida 2027 EXPLOPER (TAHOE REPLACMENT)				
Description	Price	QTY	HRS	Subtotal
Labor: LABOR TO BUILD NEW EXPLORER			30	\$2,700.00
Part: CITY OF ONEIDA GRAPHICS	\$1,350.00	1		\$1,350.00
Part: SETINA 10XL PARTITION	\$1,031.25	1		\$1,031.25
Part: SETINA PB450L4 MPOWER READY	\$594.06	1		\$594.06
Part: SETINA REPLACMENT SEAT W/ CARGO BARRIER	\$1,675.43	1		\$1,675.43
Part: SETINA CARGO BOX LIFT LID, SINGLE DRAWER NO LOCK (TRANSFER FROM TAHOE)	\$178.30	1		\$178.30
Part: SETINA TRUCK FREIGHT	\$399.00	1		\$399.00
Part: SOUNDOFF MPOWER R/W FOR PUSH BUMPER	\$134.50	4		\$538.00
Part: (REUSE)SOUNDOFF NFORCE NXT (SMOKED LENSE) LIGHTBAR PACKAGE		1		\$0.00
Part: SOUNDOFF LIGHTBAR HOOK KIT	\$74.00	1		\$74.00
Part: SOUNDOFF EXPLOERER BLUEPRINT LINK KIT	\$299.00	1		\$299.00
Part: (REUSE) SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W PIU MIRROR BRACKETS	\$29.23	2		\$58.46
Part: REUSE SOUNDOFF 1/4 GLASS LIGHTS R/W W/ NEW SHROUD	\$17.00	2		\$34.00
Part: SOUNDOFF REAR SPOILER BRACKET	\$71.00	1		\$71.00
Part: SOUNDOFF MPOWER REAR SPOILER R/B	\$516.00	1		\$516.00
Part: SOUNDOFF MPOWER LOWER BUMPER MOUNT	\$134.50	4		\$538.00
Part: SOUNDOFF 61" RUNNER LIGHTS R/W	\$363.63	2		\$727.26
Part: (REUSE) SOUNDOFF PRISINOR LOAD LIGHTS R/W		1		\$0.00
Part: SOUNDOFF FLASHER FOR TAILLAMPS	\$135.00	1		\$135.00
Part: HAVIS CONSOLE W/ PRINTER MOUNT	\$897.60	1		\$897.60
Part: HAVIS COMPUTER MOUNT	\$502.35	1		\$502.35
Part: HAVIS KEYBOARD ARM	\$155.00	1		\$155.00
Part: REUSE POCKETJET 8 PRINTER		1		\$0.00
				Total: \$12,473.71



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Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Labor	\$2,700.00
Parts	\$9,773.71
Subtotal	\$12,473.71
Shop Supplies	\$0.00
EPA	\$0.00
Tax	\$0.00
Grand Total	\$12,473.71
Paid to Date	(\$0.00)

REMAINING BALANCE	\$12,473.71
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Signature _____

Prepared For: City of Oneida
Clark, Will

Date 08/12/2026
AE/AM MP0

Unit #

Year 2027 **Make** Ford **Model** Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered **Term** 48 **State** NY **Customer#** 589393

\$ 52,026.00	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State <u>NY</u>
\$ 103.00 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 511.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 13,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$ 0.00	Taxes

\$ 39,537.00 Total Capitalized Amount (Delivered Price)

\$ 652.36 Depreciation Reserve @ 1.6500%

\$ 213.30 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)²

\$ 865.66 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment

Liability Limit \$0.00

\$ 0.00 Physical Damage Management

Comp/Coll Deductible 0 / 0

\$ 0.00 Full Maintenance Program ³ Contract Miles 0

OverMileage Charge \$ 0.00 Per Mile

Incl: # Brake Sets (1 set = 1 Axle) 0

Tires 0

Loaner Vehicle Not Included

\$ 0.00 Additional Services SubTotal

\$ 0.00 Tax 0.0000% **State** NY

\$ 865.66 Total Monthly Rental Including Additional Services

\$ 8,223.72 Reduced Book Value at 48 Months

\$ 400.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name Replacing 25R8KS

Exterior Color Agate Black

Interior Color Charcoal Black w/Unique HD Cloth Front Bucket

Lic. Plate Type Government

GVWR 0

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY _____ **TITLE**

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Push Bumper (AME Quote: 2543)	B	\$ 0.00
Strobe Lights (AME Quote: 2543)	B	\$ 0.00
Lighting (AME Quote: 2543)	B	\$ 0.00
ERV Partition/Cage (AME Quote: 2543)	B	\$ 12,473.00
Window Guards/Door Panels (AME Quote: 2543)	B	\$ 0.00
Cargo Storage (AME Quote: 2543)	B	\$ 0.00
Rear Seat (AME Quote: 2543)	B	\$ 0.00
Lettering (AME Quote: 2543)	B	\$ 0.00
Total Aftermarket Equipment Billed		\$ 12,473.00
Total Aftermarket Equipment Capitalized		\$ 0.00
Aftermarket Equipment Total		\$ 12,473.00

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Transport CD to AME	C	\$ 150.00
Transport AME to Client	C	\$ 1.00
Courtesy Delivery Fee	C	\$ 300.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 511.00
Other Charges Total		\$ 511.00

VEHICLE INFORMATION:

2027 Ford Police Interceptor Utility Base All-Wheel Drive - US
Series ID: K8A

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$47,579.00	\$49,050.00
Total Options	\$5,752.00	\$6,120.00
Destination Charge	\$1,795.00	\$1,795.00
Total Price	\$55,126.00	\$56,965.00

SELECTED COLOR:

Exterior: UM-Agate Black
Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$441.00	\$470.00
52P	Hidden Door-Lock Plunger	\$159.00	\$170.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
423	50-State Emissions System Not Required	NC	NC
99C	Engine: 3.0L V6 EcoBoost	\$2,679.00	\$2,850.00
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Final Drive Ratio	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRD	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	Agate Black	NC	NC
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4
 Rear Cargo Door Type: liftgate
 Driver And Passenger Mirror: power remote manual folding side-view door mirrors
 Convex Driver Mirror: convex driver and passenger mirror
 Spoiler: rear lip spoiler
 Skid Plates: skid plates
 Door Handles: black
 Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
 Front Tow Hooks: 1 front tow hooks
 Body Material: galvanized steel/aluminum body material
 : class III trailering with harness, hitch
 Body Side Cladding: body-coloured bodyside cladding
 Grille: black grille

Convenience Features:

Air Conditioning automatic dual-zone front air conditioning
 Air Filter: air filter
 Rear Air Conditioning: rear air conditioning
 Cruise Control: cruise control with steering wheel controls
 Trunk/Hatch/Door Remote Release: power cargo access remote release
 Power Windows: power windows with driver and passenger 1-touch down
 1/4 Vent Rear Windows: power rearmost windows
 Remote Keyless Entry: yes remote keyless entry
 Steering Wheel: steering wheel with manual tilting, manual telescoping
 Day-Night Rearview Mirror: day-night rearview mirror
 Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
 Emergency SOS: emergency communication system
 Overhead Console: mini overhead console with storage
 Glove Box: locking glove box
 Driver Door Bin: driver and passenger door bins
 Dashboard Storage: dashboard storage
 Driver Footrest: driver's footrest
 Retained Accessory Power: retained accessory power
 Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan
 Voice Activated Radio: voice activated radio
 Speed Sensitive Volume: speed-sensitive volume
 Steering Wheel Radio Controls: steering-wheel mounted audio controls
 Speakers: 4 speakers
 Internet Access: Fleet Telematics Modem internet access
 1st Row LCD: 1 1st row LCD monitor
 Wireless Connectivity: wireless phone connectivity
 Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type projector beam LED low/high beam headlamps
 Front Wipers: variable intermittent speed-sensitive wipers wipers
 Rear Window wiper: rear window wiper with heating wiper park
 Rear Window Defroster: rear window defroster
 Tinted Windows: deep-tinted windows
 Dome Light: dome light with fade
 Front Reading Lights: front and rear reading lights
 Variable IP Lighting: variable instrument panel lighting

Display Type: digital/analog appearance
 Tachometer: tachometer
 Compass: compass
 Low Tire Pressure Warning: tire specific low-tire-pressure warning
 Park Distance Control: Reverse Sensing System rear parking sensors
 Trip Computer: trip computer
 Trip Odometer: trip odometer
 Blind Spot Sensor: blind spot
 Front Pedestrian Braking: front pedestrian detection
 Forward Collision Alert: forward collision
 Water Temp Gauge: water temp. gauge
 Engine Hour Meter: engine hour meter
 Clock: digital clock
 Systems Monitor: driver information centre
 Check Control: redundant digital speedometer
 Rear Vision Camera: rear vision camera
 Oil Pressure Warning: oil-pressure warning
 Water Temp Warning: water-temp. warning
 Battery Warning: battery warning
 Lights On Warning: lights-on warning
 Key in Ignition Warning: key-in-ignition warning
 Low Fuel Warning: low-fuel warning
 Low Washer Fluid Warning: low-washer-fluid warning
 Door Ajar Warning: door-ajar warning
 Trunk Ajar Warning: trunk-ajar warning
 Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
 Number of ABS Channels: 4 ABS channels
 Brake Assistance: brake assist
 Brake Type: four-wheel disc brakes
 Vented Disc Brakes: front and rear ventilated disc brakes
 Daytime Running Lights: daytime running lights
 Spare Tire Type: full-size spare tire
 Spare Tire Mount: spare tire mounted inside under cargo
 Driver Front Impact Airbag: driver and passenger front-impact airbags
 Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
 Overhead Airbag: curtain 1st and 2nd row overhead airbag
 Knee Airbag: knee airbag
 Occupancy Sensor: front passenger airbag occupancy sensor
 Height Adjustable Seatbelts: height adjustable front seatbelts
 Seatbelt Pretensioners: front seatbelt pre-tensioners
 3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
 Side Impact Bars: side-impact bars
 Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
 Rear Child Safety Locks: rear child safety locks
 Security System: security system
 Tracker System: tracker system
 Electronic Stability: electronic stability stability control with anti-rollover
 Traction Control: ABS and driveline traction control
 Front and Rear Headrests: manual adjustable front head restraints
 Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5
 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats

Driver Lumbar: manual driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Rear Seat Type: rear 35-30-35 split-bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery

Rear Seat Material: vinyl rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Cargo Tray: cargo tray/organizer

Standard Engine:

Engine 400-hp, 3.0-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD

Prepared For: City of Oneida
Clark, Will

Date 08/12/2026
AE/AM MP0

Unit #

Year 2027 Make Ford Model Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered Term 48 State NY Customer# 589393

\$ 52,026.00	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State <u>NY</u>
\$ 103.00 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 511.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 12,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$ 0.00	Taxes

\$ 40,537.00	Total Capitalized Amount (Delivered Price)
\$ 668.86	Depreciation Reserve @ <u>1.6500%</u>
\$ 217.30	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²
\$ 886.16	Total Monthly Rental Excluding Additional Services

Additional Fleet Management

	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
	Liability Limit <u>\$0.00</u>

\$ 0.00	Physical Damage Management
\$ 0.00	Full Maintenance Program ³ Contract Miles <u>0</u>
	Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>

\$ 0.00 Additional Services SubTotal

\$ 0.00	Tax <u>0.0000%</u> State <u>NY</u>
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\$ 886.16 Total Monthly Rental Including Additional Services

\$ 8,431.72	Reduced Book Value at <u>48</u> Months
\$ 400.00	Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name	Replacing 25RJCP
Exterior Color	Agate Black
Interior Color	Charcoal Black w/Unique HD Cloth Front Bucket
Lic. Plate Type	Government
GVWR	0

Comp/Coll Deductible	<u>0 / 0</u>
OverMileage Charge	<u>\$ 0.00</u> Per Mile
# Tires <u>0</u>	Loaner Vehicle Not Included

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Lighting (AME Quote: 2543)	B	\$ 0.00
Push Bumper (AME Quote: 2543)	B	\$ 0.00
Window Guards/Door Panels (AME Quote: 2543)	B	\$ 0.00
Strobe Lights (AME Quote: 2543)	B	\$ 0.00
Rear Seat (AME Quote: 2543)	B	\$ 0.00
ERV Partition/Cage (AME Quote: 2543)	B	\$ 12,473.00
Lettering (AME Quote: 2543)	B	\$ 0.00
Cargo Storage (AME Quote: 2543)	B	\$ 0.00
Total Aftermarket Equipment Billed		\$ 12,473.00
Total Aftermarket Equipment Capitalized		\$ 0.00
Aftermarket Equipment Total		\$ 12,473.00

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Transport CD to AME	C	\$ 150.00
Transport AME to Client	C	\$ 1.00
Courtesy Delivery Fee	C	\$ 300.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 511.00
Other Charges Total		\$ 511.00

VEHICLE INFORMATION:

2027 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$47,579.00	\$49,050.00
Total Options	\$5,752.00	\$6,120.00
Destination Charge	\$1,795.00	\$1,795.00
Total Price	\$55,126.00	\$56,965.00

SELECTED COLOR:

Exterior:

UM-Agate Black

Interior:

9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
423	50-State Emissions System Not Required	NC	NC
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$441.00	\$470.00
52P	Hidden Door-Lock Plunger	\$159.00	\$170.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
99C	Engine: 3.0L V6 EcoBoost	\$2,679.00	\$2,850.00
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Final Drive Ratio	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRD	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	Agate Black	NC	NC
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4
 Rear Cargo Door Type: liftgate
 Driver And Passenger Mirror: power remote manual folding side-view door mirrors
 Convex Driver Mirror: convex driver and passenger mirror
 Spoiler: rear lip spoiler
 Skid Plates: skid plates
 Door Handles: black
 Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
 Front Tow Hooks: 1 front tow hooks
 Body Material: galvanized steel/aluminum body material
 : class III trawling with harness, hitch
 Body Side Cladding: body-coloured bodyside cladding
 Grille: black grille

Convenience Features:

Air Conditioning automatic dual-zone front air conditioning
 Air Filter: air filter
 Rear Air Conditioning: rear air conditioning
 Cruise Control: cruise control with steering wheel controls
 Trunk/Hatch/Door Remote Release: power cargo access remote release
 Power Windows: power windows with driver and passenger 1-touch down
 1/4 Vent Rear Windows: power rearmost windows
 Remote Keyless Entry: yes remote keyless entry
 Steering Wheel: steering wheel with manual tilting, manual telescoping
 Day-Night Rearview Mirror: day-night rearview mirror
 Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
 Emergency SOS: emergency communication system
 Overhead Console: mini overhead console with storage
 Glove Box: locking glove box
 Driver Door Bin: driver and passenger door bins
 Dashboard Storage: dashboard storage
 Driver Footrest: driver's footrest
 Retained Accessory Power: retained accessory power
 Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan
 Voice Activated Radio: voice activated radio
 Speed Sensitive Volume: speed-sensitive volume
 Steering Wheel Radio Controls: steering-wheel mounted audio controls
 Speakers: 4 speakers
 Internet Access: Fleet Telematics Modem internet access
 1st Row LCD: 1 1st row LCD monitor
 Wireless Connectivity: wireless phone connectivity
 Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type projector beam LED low/high beam headlamps
 Front Wipers: variable intermittent speed-sensitive wipers wipers
 Rear Window wiper: rear window wiper with heating wiper park
 Rear Window Defroster: rear window defroster
 Tinted Windows: deep-tinted windows
 Dome Light: dome light with fade
 Front Reading Lights: front and rear reading lights
 Variable IP Lighting: variable instrument panel lighting

Display Type: digital/analog appearance
 Tachometer: tachometer
 Compass: compass
 Low Tire Pressure Warning: tire specific low-tire-pressure warning
 Park Distance Control: Reverse Sensing System rear parking sensors
 Trip Computer: trip computer
 Trip Odometer: trip odometer
 Blind Spot Sensor: blind spot
 Front Pedestrian Braking: front pedestrian detection
 Forward Collision Alert: forward collision
 Water Temp Gauge: water temp. gauge
 Engine Hour Meter: engine hour meter
 Clock: digital clock
 Systems Monitor: driver information centre
 Check Control: redundant digital speedometer
 Rear Vision Camera: rear vision camera
 Oil Pressure Warning: oil-pressure warning
 Water Temp Warning: water-temp. warning
 Battery Warning: battery warning
 Lights On Warning: lights-on warning
 Key in Ignition Warning: key-in-ignition warning
 Low Fuel Warning: low-fuel warning
 Low Washer Fluid Warning: low-washer-fluid warning
 Door Ajar Warning: door-ajar warning
 Trunk Ajar Warning: trunk-ajar warning
 Brake Fluid Warning: brake-fluid warning

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ABS four-wheel ABS brakes
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 Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5
 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats

Driver Lumbar: manual driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Rear Seat Type: rear 35-30-35 split-bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery

Rear Seat Material: vinyl rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Cargo Tray: cargo tray/organizer

Standard Engine:

Engine 400-hp, 3.0-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD

Prepared For: City of Oneida
Clark, Will

Date 08/12/2026
AE/AM MP0

Unit #

Year 2027 **Make** Ford **Model** Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered **Term** 48 **State** NY **Customer#** 589393

\$ 52,026.00	Capitalized Price of Vehicle ¹
\$ 0.00 *	Sales Tax <u>0.0000%</u> State <u>NY</u>
\$ 103.00 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 511.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 12,000.00	Gain Applied From Prior Unit
\$ 0.00 *	Security Deposit
\$ 0.00	Taxes

\$ 40,537.00 Total Capitalized Amount (Delivered Price)

\$ 668.86 Depreciation Reserve @ 1.6500%

\$ 217.30 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)²

\$ 886.16 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment

Liability Limit \$0.00

\$ 0.00 Physical Damage Management

Comp/Coll Deductible 0 / 0

\$ 0.00 Full Maintenance Program³ Contract Miles 0

OverMileage Charge \$ 0.00 Per Mile

Incl: # Brake Sets (1 set = 1 Axle) 0

Tires 0

Loaner Vehicle Not Included

\$ 0.00 Additional Services SubTotal

\$ 0.00 Tax 0.0000% **State** NY

\$ 886.16 Total Monthly Rental Including Additional Services

\$ 8,431.72 Reduced Book Value at 48 Months

\$ 400.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name Replacing 25R8L3

Exterior Color (0 P) Agate Black

Interior Color Charcoal Black w/Unique HD Cloth Front Bucket

Lic. Plate Type Government

GVWR 0

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY _____ **TITLE**

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
Lighting (AME Quote: 2543)	B	\$ 0.00
Push Bumper (AME Quote: 2543)	B	\$ 0.00
Window Guards/Door Panels (AME Quote: 2543)	B	\$ 0.00
Strobe Lights (AME Quote: 2543)	B	\$ 0.00
Rear Seat (AME Quote: 2543)	B	\$ 0.00
ERV Partition/Cage (AME Quote: 2543)	B	\$ 12,473.00
Lettering (AME Quote: 2543)	B	\$ 0.00
Cargo Storage (AME Quote: 2543)	B	\$ 0.00
Total Aftermarket Equipment Billed		\$ 12,473.00
Total Aftermarket Equipment Capitalized		\$ 0.00
Aftermarket Equipment Total		\$ 12,473.00

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Transport CD to AME	C	\$ 150.00
Transport AME to Client	C	\$ 1.00
Courtesy Delivery Fee	C	\$ 300.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 511.00
Other Charges Total		\$ 511.00

VEHICLE INFORMATION:

2027 Ford Police Interceptor Utility Base All-Wheel Drive - US
Series ID: K8A

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$47,579.00	\$49,050.00
Total Options	\$5,752.00	\$6,120.00
Destination Charge	\$1,795.00	\$1,795.00
Total Price	\$55,126.00	\$56,965.00

SELECTED COLOR:

Exterior:

UM-(0 P) Agate Black

Interior:

9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$441.00	\$470.00
52P	Hidden Door-Lock Plunger	\$159.00	\$170.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
423	50-State Emissions System Not Required	NC	NC
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
99C	Engine: 3.0L V6 EcoBoost	\$2,679.00	\$2,850.00
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Final Drive Ratio	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRD	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4
 Rear Cargo Door Type: liftgate
 Driver And Passenger Mirror: power remote manual folding side-view door mirrors
 Convex Driver Mirror: convex driver and passenger mirror
 Spoiler: rear lip spoiler
 Skid Plates: skid plates
 Door Handles: black
 Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
 Front Tow Hooks: 1 front tow hooks
 Body Material: galvanized steel/aluminum body material
 : class III trailering with harness, hitch
 Body Side Cladding: body-coloured bodyside cladding
 Grille: black grille

Convenience Features:

Air Conditioning automatic dual-zone front air conditioning
 Air Filter: air filter
 Rear Air Conditioning: rear air conditioning
 Cruise Control: cruise control with steering wheel controls
 Trunk/Hatch/Door Remote Release: power cargo access remote release
 Power Windows: power windows with driver and passenger 1-touch down
 1/4 Vent Rear Windows: power rearmost windows
 Remote Keyless Entry: yes remote keyless entry
 Steering Wheel: steering wheel with manual tilting, manual telescoping
 Day-Night Rearview Mirror: day-night rearview mirror
 Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
 Emergency SOS: emergency communication system
 Overhead Console: mini overhead console with storage
 Glove Box: locking glove box
 Driver Door Bin: driver and passenger door bins
 Dashboard Storage: dashboard storage
 Driver Footrest: driver's footrest
 Retained Accessory Power: retained accessory power
 Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio AM/FM stereo with seek-scan
 Voice Activated Radio: voice activated radio
 Speed Sensitive Volume: speed-sensitive volume
 Steering Wheel Radio Controls: steering-wheel mounted audio controls
 Speakers: 4 speakers
 Internet Access: Fleet Telematics Modem internet access
 1st Row LCD: 1 1st row LCD monitor
 Wireless Connectivity: wireless phone connectivity
 Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type projector beam LED low/high beam headlamps
 Front Wipers: variable intermittent speed-sensitive wipers wipers
 Rear Window wiper: rear window wiper with heating wiper park
 Rear Window Defroster: rear window defroster
 Tinted Windows: deep-tinted windows
 Dome Light: dome light with fade
 Front Reading Lights: front and rear reading lights
 Variable IP Lighting: variable instrument panel lighting

Display Type: digital/analog appearance
 Tachometer: tachometer
 Compass: compass
 Low Tire Pressure Warning: tire specific low-tire-pressure warning
 Park Distance Control: Reverse Sensing System rear parking sensors
 Trip Computer: trip computer
 Trip Odometer: trip odometer
 Blind Spot Sensor: blind spot
 Front Pedestrian Braking: front pedestrian detection
 Forward Collision Alert: forward collision
 Water Temp Gauge: water temp. gauge
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